

U.S. AMSOIL Dealer and Preferred Customer Ordering Information

Simple and Easy Ordering Procedure with Discounts

There's a simple way to cash in on big savings when purchasing AMSOIL products. Just total up the Dealer cost of the order, look at the Purchase Discount Schedule (shown below) and deduct the percentage shown from the total.

U.S. AMSOIL Dealer Purchase Discount Schedule

Total Dealer Cost of Order	Deduct This Amount
\$1,000.00 to \$2,499.99	2%
\$2,500.00 to \$4,299.99	4%
\$4,300.00 to \$6,199.99	6%
\$6,200.00 to \$8,999.99	8%
\$9,000.00 or more	10%

Freight Terms

The AMSOIL Dealer freight schedule applies on shipments to any point in the contiguous United States on products stocked in AMSOIL distribution centers.

Specific routing instructions may be included with an order. However, because AMSOIL INC. will use the most economical method of transportation, the final decision on routing pre-paid freight orders rests with the Distribution Center Manager.

If a specific routing guarantee is needed for common carrier shipments, specify that the order be shipped "freight collect." However, UPS and Parcel Post shipments cannot be shipped freight collect.

Third-party billing is allowed. When third-party billing is requested, the UPS account number of the third party must be supplied at the time of order placement.

Orders shipped to military post offices will be charged actual Parcel Post Freight.

U.S. AMSOIL Dealer Freight Rates Effective August 1, 2008

Weight, lbs.	Price
Under 3	\$7.10
3-6.9	\$7.90
7-13.9	\$9.10
14-21.9	\$9.85
22-39.9	\$0.47 per lb.
40-59.9	\$0.38 per lb.
60-99.9	\$0.37 per lb.
100-249.9	\$0.34 per lb.
250-499.9	\$0.30 per lb.
500-1,000	\$0.28 per lb.
Over 1,000	\$0.27 per lb.

Group Shipments

Group shipments must consist of two or more customers' orders that will be shipped to one destination. When placing these orders, specify that they are group ship. The Dealer who is coordinating the group ship will be charged the actual freight costs of these combined orders that will be shipping to one location. This Dealer is also responsible for the collection of freight costs for these combined orders. **Note that special-order and Superior-only items will be charged actual freight from Superior, Wis.**

Additional Dealer Sales Tax Information

AMSOIL Dealers do not need to register to collect sales tax. Taxes are automatically calculated on the suggested retail prices of a Dealer's order. When a Dealer sells product and charges sales tax, the Dealer can keep the sales tax amount because this tax has already been collected and paid by AMSOIL to the respective state/province. This is valid as long as the tax rate charged is the same as the rate that AMSOIL charges on the original purchase. For Preferred Customers, sales tax will be charged on the purchase price of the product.

Dealers ordering for personal use must either notify the telephone operator before giving them the part number to be ordered, or check the "personal use" button on an online order form. In both cases, orders may be placed that contain both resale and personal-use items. For Dealers, taxes will automatically calculate based on the suggested retail price. Therefore, Dealers ordering for personal use must notify the telephone operator before giving the item number to be ordered. Be sure to tell the operator which items are for personal use as each item is placed in the order.

Dealers picking up products at distribution centers located in states/provinces where they are not registered to collect sales tax must complete a G495 and return it to AMSOIL INC. so that the appropriate records can be updated. This allows Dealers to pick-up products from out-of-state/province distribution centers with a tax exempt status because they are taking them into another state/province for resale.

Payment Methods

Dealers picking up orders can pay by check. Dealers having orders shipped must pay with a credit card. For direct withdrawal from a checking account, use the Sales Draft Ordering System. Contact the AMSOIL Customer Service Department for an application at (715) 392-7101.

Dealer Exchange Policy Guidelines

- Must be unopened currently-marketed products in resalable* condition.
- Copy of original order must accompany exchange order form.
- Product may be exchanged within 30 days of purchase with no restocking fee. Product exchanged after 30 days is subject to a 20 percent restocking fee.
- Products received in exchange must be of equal or greater value than those returned. Commission credits are not paid on product exchanges.
- No exchanges will involve cash refunds or credits.
- All freight charges are the responsibility of the Dealer.
- Products not eligible for exchange are held for 30 days at the distribution center and the Dealer is notified.
- Special-order items and vitamins cannot be exchanged.
- Products stocked only in Superior, Wis., such as literature, WIX and Donaldson filters, must be shipped back to Superior.

* Resalable condition refers to the condition of the product itself and all packaging required to resell the product.

Return Guidelines for Dealers Leaving the Business

- Must be unopened currently-marketed products in resalable* condition.
- Dealership should be currently registered and will be deactivated following completion of return.
- Dealer must submit a list of the items to be returned, a copy of the original orders and a request for the return to the Sales Department in Superior, Wis.
- Products will be returned to the nearest distribution center at the Dealer's expense.
- Upon approval, Dealer will receive a refund of the Dealer cost, less a 20 percent restocking fee.
- Special-order items and vitamins cannot be returned.
- Products stocked only in Superior, Wis., such as literature, WIX and Donaldson filters, must be shipped back to Superior.

Retail Catalog Customer & Preferred Customer Return/Exchange Policy Guidelines

- Must be unopened currently-marketed products in resalable* condition.
- All products in resalable condition (except vitamins) can be returned within 30 days for a full refund of the purchase price and sales tax.
- Products purchased over 30 days, but less than 90 days, may be exchanged for other product of equal or greater value, less a 20 percent restocking fee.
- Customers wishing to return products after 30 days or to exchange products after 90 days will be advised to contact their Dealer for assistance.
- Shipping and handling fees are the customer's responsibility.
- Special-order items cannot be exchanged or returned.

The Distribution Center Manager will make the final determination regarding the condition and acceptance of all products considered for a return or exchange. In situations where products do not meet the return/exchange guidelines, the customer will be contacted for disposition or return of any non-compliant products. In these cases, the customer is also responsible for return freight costs.